

Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737



Q-697096-45807JT

Issued: 05/30/2025

Quote Expiration:

Estimated Contract Start Date: 08/15/2025

Account Number: 466021

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Washoe County School District PD - NV 425 E 9th St Reno, NV 89512-2800 USA	Washoe County School District PD - NV PO Box 30425 Reno, NV 89520-3425 USA Email:	Jake Tailman Phone: 208-863-0034 Email: jtallman@axon.com Fax:	Tracy Moore Phone: (775) 348-0285 Email: tmoore@washoeschools.net Fax: (775) 348-0285

Quote Summary

Program Length	58 Months
TOTAL COST	\$484,256.80
ESTIMATED TOTAL W/ TAX	\$484,256.80

Discount Summary

Average Savings Per Year	\$17,619.07
TOTAL SAVINGS	\$85,158.84

Payment Summary

Date	Subtotal	Tax	Total
Jul 2025	\$73,363.16	\$0.00	\$73,363.16
Aug 2025	\$58,750.40	\$0.00	\$58,750.40
May 2026	\$88,035.81	\$0.00	\$88,035.81
May 2027	\$88,035.81	\$0.00	\$88,035.81
May 2028	\$88,035.81	\$0.00	\$88,035.81
May 2029	\$88,035.81	\$0.00	\$88,035.81
Total	\$484,256.80	\$0.00	\$484,256.80

Quote Unbundled Price: \$569,400.80
 Quote List Price: \$496,808.00
 Quote Subtotal: \$484,256.80

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
80461	TRUE UP - FLEET 3 BUNDLE WITH TAP	40	2		\$115.75	\$115.75	\$9,260.00	\$0.00	\$9,260.00
Fleet3B+TAP	Fleet 3 Basic + TAP	40	58	\$241.44	\$210.15	\$204.74	\$474,996.80	\$0.00	\$474,996.80
Total							\$484,256.80	\$0.00	\$484,256.80

Delivery Schedule

Hardware

Bundle	Item	Description	Qty	Shipping Location	Estimated Delivery Date
Fleet 3 Basic + TAP	100469	AXON FLEET 3 - SIM INSERTION - ATT FIRSTRNET	40	1	07/15/2025
Fleet 3 Basic + TAP	101675	AXON FLEET - ERICSSON CRADLEPOINT R980-5GD-A-5YR NETCLOUD	40	1	07/15/2025
Fleet 3 Basic + TAP	101924	AXON FLEET - TAOGGLAS ANT - 7-IN-1 4CELL 2WIFI 1GNSS INT	40	1	07/15/2025
Fleet 3 Basic + TAP	70112	AXON SIGNAL - VEHICLE	40	1	07/15/2025
Fleet 3 Basic + TAP	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	1	1	07/15/2025
Fleet 3 Basic + TAP	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	40	1	07/15/2025
Fleet 3 Basic + TAP	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	40	1	05/15/2030
Fleet 3 Basic + TAP	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	1	1	05/15/2030

Software

Bundle	Item	Description	Qty	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	40	08/15/2025	06/14/2030
Fleet 3 Basic + TAP	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	80	08/15/2025	06/14/2030

Services

Bundle	Item	Description	Qty
Fleet 3 Basic + TAP	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	40

Warranties

Bundle	Item	Description	Qty	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	40	07/15/2026	06/14/2030
Fleet 3 Basic + TAP	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	40	07/15/2026	06/14/2030
Fleet 3 Basic + TAP	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	07/15/2026	06/14/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	425 E 9th St	Reno	NV	89512-2800	USA

Payment Details

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
10month Payment	80461	TRUE UP - FLEET 3 BUNDLE WITH TAP	40	\$1,596.55	\$0.00	\$1,596.55
10month Payment	Fleet3B+TAP	Fleet 3 Basic + TAP	40	\$71,766.61	\$0.00	\$71,766.61
Total				\$73,363.16	\$0.00	\$73,363.16

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	Fleet3B+TAP	Fleet 3 Basic + TAP	40	\$58,750.40	\$0.00	\$58,750.40
Total				\$58,750.40	\$0.00	\$58,750.40

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment	80461	TRUE UP - FLEET 3 BUNDLE WITH TAP	40	\$1,915.86	\$0.00	\$1,915.86
Annual Payment	Fleet3B+TAP	Fleet 3 Basic + TAP	40	\$86,119.95	\$0.00	\$86,119.95
Total				\$88,035.81	\$0.00	\$88,035.81

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment	80461	TRUE UP - FLEET 3 BUNDLE WITH TAP	40	\$1,915.86	\$0.00	\$1,915.86
Annual Payment	Fleet3B+TAP	Fleet 3 Basic + TAP	40	\$86,119.95	\$0.00	\$86,119.95
Total				\$88,035.81	\$0.00	\$88,035.81

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment	80461	TRUE UP - FLEET 3 BUNDLE WITH TAP	40	\$1,915.86	\$0.00	\$1,915.86
Annual Payment	Fleet3B+TAP	Fleet 3 Basic + TAP	40	\$86,119.95	\$0.00	\$86,119.95
Total				\$88,035.81	\$0.00	\$88,035.81

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment	80461	TRUE UP - FLEET 3 BUNDLE WITH TAP	40	\$1,915.86	\$0.00	\$1,915.86
Annual Payment	Fleet3B+TAP	Fleet 3 Basic + TAP	40	\$86,119.95	\$0.00	\$86,119.95
Total				\$88,035.81	\$0.00	\$88,035.81

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract NASPO OK-MA-145-21-100 (PA-Nevada 99SWC-NV24-20471) is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

Cradlepoint Terms and Conditions:

By accepting this Quote including Cradlepoint products, Customer designates and authorizes Axon as its partner of record for purposes of Cradlepoint product renewals, support coordination, and other relevant functions. This designation applies to all Cradlepoint products acquired by Customer during the Subscription Term of this Quote whether directly from Cradlepoint, through Axon, or through any third-party vendor or distributor. Axon shall have no liability to Customer or any third party arising out of or relating to Axon's acts or omissions as the partner of record. Customer has the right to opt out of this authorization at any time by providing prior written notification to both Axon and Cradlepoint. Upon such notification, the designation will be removed. This authorization remains effective until formally removed in accordance with this section or as otherwise agreed between the parties in the Agreement.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to

